

**General Services Administration
Federal Supply Service**

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!TM, a menu-driven database system. The Internet address for GSA-Advantage!TM is: <http://www.gsaadvantage.gov>

Mission Oriented Business Integrated Services (MOBIS)

Federal Supply Schedule Industrial Group 874

Contract No. GS-10F-0056L

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: <http://www.fss.gsa.gov>

Contract Period: 11/15/2000 – 11/14/2010



**Strategic Analysis, Inc.
4075 Wilson Boulevard, Suite 200
Arlington, VA 22203
Telephone: (703) 527-5410
Fax Number: (703) 527-5445
Website: <http://www.sainc.com>**

Business Size/Status: Large

Prices shown herein are NET (discount deducted).

Pricelist current through modification #PA-0012 dated 10/07/08



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GENERAL CONTRACT INFORMATION

1a. Table of Awarded Special Item Numbers (SINs):
(Please refer to page #6 for a more detailed description)

- 874-1 / 874-1RC: Consulting Services
- 874-2 / 874-2RC: Facilities Management
- 874-3 / 874-3RC: Survey Services

1b. Lowest Priced Model Number and Lowest Price: Please refer to our rates on page #15

1c. Labor Category Descriptions: Please refer to page #8

2. Maximum Order: \$ 1,000,000 (For awarded SINs)

3. Minimum Order: \$ 300.00

4. Geographic Coverage: Domestic Only

5. Point (s) of Production: Strategic Analysis, Inc.
4075 Wilson Boulevard, Suite 200
Arlington, VA 22203

6. Discount from List Price: All Prices Herein are Net

7. Quantity Discounts: None Offered

8. Prompt Payment Terms: Net 30 days

9a. Government Purchase Card *is* accepted at or below the micro – purchase threshold.

9b. Government Purchase Card *is not* accepted above the micro – purchase threshold.

10. Foreign Items: None

11a. Time of Delivery: To Be Negotiated with Ordering Agency

11b. Expedited Delivery: To Be Negotiated with Ordering Agency

11c. Overnight and 2-Day Delivery: To Be Negotiated with Ordering Agency

11d. Urgent Requirement: To Be Negotiated with Ordering Agency

12. F.O.B. Point(s): Destination

13a. Ordering Address: Strategic Analysis, Inc.
ATTN: GSA ORDERS
4075 Wilson Boulevard, Suite 200
Arlington, VA 22203

13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and sample BPA can be found at the GSA/FSS Schedule homepage (www.fss.gsa.gov/schedules)

GENERAL CONTRACT INFORMATION Continued

- | | |
|---|--|
| 14. Payment Address: | Strategic Analysis, Inc.
ATTN: Accounts Receivable
4075 Wilson Boulevard, Suite 200
Arlington, VA 22203 |
| 15. Warranty Provision: | Standard Commercial Warranty |
| 16. Export Packing Charges: | Not Applicable |
| 17. Terms & Conditions of Government Purchase Card Acceptance: | Contact Contract Administrator |
| 18. Terms and conditions of rental, maintenance, and repair: | Not Applicable |
| 19. Terms and conditions of installation (if applicable): | Not Applicable |
| 20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices: | Not Applicable |
| 20a. Terms and conditions for any other services (if applicable): | Not Applicable |
| 21. List of service and distribution points (if applicable): | Not Applicable |
| 22. List of participating dealers (if applicable): | Not Applicable |
| 23. Preventative maintenance (if applicable): | Not Applicable |
| 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.): | Not Applicable |
| 24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/ : | Not Applicable |
| 25. Data Universal Number System (DUNS) Number: | 153878996 |
| 26. Strategic Analysis, Inc. is registered in the Central Contractor Registration (CCR) database. | |
| 27. Uncompensated Overtime: | Acknowledged |

INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES PRICED ON GSA SCHEDULE AT HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that Strategic Analysis, Inc. meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders, individual purchase orders, or task orders under this contract.

If it is determined that your agency needs an outside source to provide PES services, follow these simple steps:

Step 1. Develop a Statement of Work (SOW)

In the SOW, include the following information:

- Work to be performed,
- Location of work,
- Period of performance;
- Delivery schedule, and
- Special standards and any special requirements, where applicable.

Step 2. Select Contractor and Place Order

If the order is under \$2,500, select the contractor best suited for your needs and place the order.

Step 3. Prepare a Request for Proposal (RFP)

- If the order is over \$2,500, prepare an RFP;
- Include the SOW;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.

Step 4. Submit to at least Three Firms

Step 5. Evaluate Offers, Select Best Value Firm, and Place Order

BLANKET PURCHASE AGREEMENT

Blanket Purchase Agreements (BPAs) for recurring services are encouraged when the following ordering procedures are followed.

A. All BPAs should define the services to be provided, delivery or performance time frames, billing procedures, and individual authorized to purchase under the BPA. The ordering office should establish discounts based on the projected volume of the orders,

B. State in the RFQ if a single BPA or multiple BPAs will be required and the basis for selecting the contractor to be awarded the BPAs.

1. Single BPAs are established when the ordering office can define the tasks to be ordered and determine a FFP or ceiling price for individual services or tasks to be performed. Authorized users may place the order directly under the established BPA. The best value contractor should be awarded the BPA.
2. If Multiple BPAs are needed by the ordering office, first determine which contractors are technically qualified before established the BPAs. Pricing can be established at this time or at the time the task orders are placed. The contractor that represents the best value should be awarded a BPA.

CONTRACT OVERVIEW

Strategic Analysis, Inc. has been awarded a GSA Federal Supply Schedule contract for Management, Organizational and Business Improvement Services (MOBIS), contract no. GS-10F-0056L. The contract period is from 11/15/00 – 11/14/10. GSA may exercise 2 additional 5-year option periods. The contract provides for task orders to be placed as Firm Fixed Price or Time and Material using the labor categories and ceiling rates defined for the contract. There is no dollar value ceiling for the contract.

CONTRACT ADMINISTRATOR

Angela Leno
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Arlington, VA 22203
Telephone: (703) 797-2276
Fax Number: (703) 797-4590
Email: contracts@sainc.com

MARKETING AND TECHNICAL POINT OF CONTACT

Angela Leno
4075 Wilson Boulevard, Suite 200
Arlington, VA 22203
Telephone: (703) 797-2276
Fax Number: (703) 797-4590
Email: contracts@sainc.com

CONTRACT USE

This contract is available for use by all federal government agencies, as a source for management, organizational and business improvement services, for worldwide use. Executive agencies, other Federal agencies, mixed – ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

CONTRACT SCOPE

The contractor shall provide services and /or products to support agencies in the implementation and continuation of management, organizational and business improvement efforts. .

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

The Special Item Numbers (SINs) available under this contract provide services in all areas of management and management improvement. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. Strategic Analysis, Inc. has been awarded a contract by GSA to provide services under the following SINs:

- SIN 874-1 / 874-1RC: Consulting Services
- SIN 874-2 / 874-2RC: Facilities Management Services
- SIN 874-3 / 874-3RC: Survey Services

Task orders for outsourcing of management, organizational and business improvement services may be placed for any of the SINs, provided the work being outsourced is covered under the SIN definition. The Government defined and awarded this contract after evaluation based on contractor experience, negotiated cost reasonableness, and past performance under each of the SINs as referenced below.

Strategic Analysis, Inc. was awarded a contract to provide services for management, organizational and business improvement under each of the below contract SINs. Task orders identified and defined under these SINs may be awarded to the contractor.

A full description of each SIN offered by Strategic Analysis and examples of the types of work covered by the SIN are provided below.

SIN 874-1 / 874-1RC CONSULTING SERVICES

Strategic Analysis shall provide expert advice, assistance, guidance or counseling in support an agency's mission-oriented business functions. Services covered by this SIN are:

- Management or strategy consulting
- Program planning, audits, and evaluations
- Studies, analyses, scenarios, and reports relating to an agency's mission-oriented business programs or initiatives, such as defense studies, tabletop exercises or scenario simulations, educational studies, regulatory or policy studies, health care studies, economic studies, and preparedness studies
- Executive/management coaching services
- Customized business training as needed to successfully perform/complete a consulting engagement
- Policy and regulation development assistance
- Expert Witness services in support of litigation, claims, or other formal cases
- Advisory and assistance services in accordance with FAR 37.203

Financial audits are covered under GSA Schedule 520, Financial and Business Services, and are not allowed under this SIN. The term "consulting" as defined herein does not include staff augmentation.

SIN 874-2 / 874-2RC FACILITATION SERVICES

Strategic Analysis shall provide facilitation and related decision support services for agencies engaged in collaboration efforts, working groups, or teams. Services covered by this SIN are:

- Defining, refining, and resolving disputes, disagreements, and divergent views (excluding EEO dispute)
- Leading or facilitating group briefings and discussions, enabling focused decision-making
- Recording discussion content and related facilitation support services
- Debriefing stakeholders
- Preparing and providing draft and final reports relating to the facilitated issues

Conference planning and management services are excluded from this SIN; these services are specifically covered under GSA Schedule 541, Advertising and Integrated Marketing Services. EEO disputes are covered under GSA Schedule 738X, Human Resources & Equal Employment Opportunity, and are excluded from this SIN.

SIN 874-3 / 874-3RC SURVEY SERVICES

Strategic Analysis shall provide surveying relating to mission-oriented business issues. Contractors shall assist with or perform all phases of the survey process. Services covered by this SIN are:

- Survey planning, design, and development
- Pretest/pilot surveying
- Assessing reliability and validity of data
- Conducting/administering surveys
- Analyses of quantitative and qualitative survey data
- Production of reports related to the survey
- Briefings of results to stakeholders

Any surveys relating to condition or status of equipment or property, or Architect and Engineering services as defined in FAR 36.601-4, are prohibited under MOBIS.

LABOR CATEGORY DESCRIPTIONS

GLOBAL EDUCATION/EXPERIENCE SUBSTITUTIONS

2 Years Experience	Equals	AA Degree
2 Years Experience + AA Degree	Equals	BS Degree
4 Years Experience	Equals	BS Degree
3 Years Experience + BS	Equals	Master Degree
7 Years Experience	Equals	Master Degree
4 Years Experience + MS	Equals	PhD

ADMINISTRATIVE SUPPORT I:

For this position, the following qualifications are expected:

- Experience in support of a related S&T discipline or Program Area;
- Knowledge and skill in Word Processing, database processing, meeting coordination, and document development.

ADMINISTRATIVE SUPPORT II:

For this position, the following qualifications are expected:

- Minimum of 1.5 years experience in support of S & T discipline or Program Area, or Associates Degree, or Equivalent education and experience;
- Knowledge and skill in Word Processing, database processing, meeting coordination, and document development.
- Requires tasking, but can work independently on tasks.

ENGINEER I:

For this position, the following qualifications are expected:

- A Bachelors degree in engineering, science, physics or chemistry from an accredited college or university - OR - No degree with ten years experience in a related S&T discipline;
- Recent and relevant experience with specific S&T disciplines within a related S&T program.

ENGINEER II:

For this position, the following qualifications are expected:

- A Graduate degree in engineering, science, physics or chemistry from an accredited university with three years recent experience in a related S&T discipline - OR - a Bachelors degree from an accredited college or university with five years recent experience in a related S&T discipline;
- Recent and relevant experience with specific S&T disciplines within a related S&T program;
- Sufficient experience to assume responsibility for projects as assigned.

ENGINEER III:

For this position, the following qualifications are expected:

- A Graduate degree in engineering, science, physics or chemistry from an accredited university with at least seven years recent experience in a related S&T discipline;
- Documented experience in and working knowledge of the government defense programs;
- Documented knowledge and experience in a particular S&T defense program;
- Sufficient experience to assume responsibility for projects as assigned.

INFORMATION SERVICES CONSULTANT:

For this position, the following qualifications are expected:

- Minimum/General Experience: Ten years experience providing information technology solutions using the latest hardware, software, database, sensors, signal and data processing techniques and peripheral equipment.
- Functional Responsibility: Provides top-level technical expertise helping user groups solve business problems with available hardware, software, database, sensors, signal and data processing techniques and peripheral equipment. Has high level of diverse technical expertise relating to studying and analyzing system needs, system development and system process analysis, design and re-engineering. Has skills and experience related to business management, systems engineering, operations research, and management. Typically has specialization in a particular software or business application.
- Minimum Education: Advanced degree in Computer Science, Information Systems, Engineering, Science, Business, or related field; or equivalent related experience.

PROGRAM ANALYST I:

For this position, the following qualifications are expected:

- A Bachelors degree from an accredited college or university - OR - No degree with five years experience in a related S&T discipline or Program Area;
- Knowledge and skill in applying analytical and evaluative techniques to identify, consider, and resolve issues or problems of a procedural or factual nature;
- Knowledge and skill on the usage of various qualitative or quantitative techniques.

PROGRAM ANALYST II:

For this position, the following qualifications are expected:

- A Bachelors degree from an accredited college or university with three years S&T experience - OR - No degree with ten years experience in a related S&T discipline or Program Area;
- Knowledge and skill in applying analytical and evaluative methods and techniques to issues or studies concerning the efficiency and effectiveness of program operations;
- Knowledge of pertinent laws, regulations, policies and precedent, which affect the use of program and related support resources in the area studied.

PROGRAM ANALYST III:

For this position, the following qualifications are expected:

- A Bachelors degree from an accredited college or university and five years recent and relevant experience in a related S&T discipline or Program Area - OR - no degree with fifteen years of experience;
- Knowledge of pertinent laws, regulations, policies and precedent, which affect the use of program and related support resources in the area studied;
- Knowledge and skill in applying analytical and evaluative methods and techniques to issues or studies concerning the efficiency and effectiveness of program operations.

PROGRAM MANAGER I:

For this position, the following qualifications are expected:

- A Bachelors degree from an accredited college or university and three years of management experience in a related S&T discipline - OR - no degree with ten years of management experience;
- Ability to develop and execute complex technical tasks, to apply analytical problem solving methodologies, to provide technical direction to support staff, to interface with Government and prime contractor personnel, and to effectively allocate resources;
- Experience in translating operational requirements into system technology solutions and assessment of current investment for applicability;
- Demonstrated experience in the integration, demonstration and transition of S&T programs;
- Experience in coordination across federal program areas.

PROGRAMMER I:

For this position, the following qualifications are expected:

- A Bachelors degree in computer science or associated field from an accredited college or university;
- Demonstrated experience in the design and development of scientific, technical or management information systems.

PROGRAMMER II:

For this position, the following qualifications are expected:

- A Bachelors degree in computer science or associated field from an accredited college or university and seven years experience - OR - a Graduate degree in computer science or associated field from an accredited university with three years experience;
- Demonstrated experience in system life cycle documentation preparation and system acquisition.

PROGRAMMER III:

For this position, the following qualifications are expected:

- A Graduate degree in computer science or associated field from an accredited university with five years experience - OR - a Bachelors degree in computer science or associated field from an accredited college or university with seven years experience.

RESEARCH SCIENTIST I:

For this position, the following qualifications are expected:

- A Bachelors degree in engineering or science from an accredited college or university - OR - No degree with ten years experience in a related S&T discipline.

RESEARCH SCIENTIST II:

For this position, the following qualifications are expected:

- A Graduate degree in engineering or science from an accredited university with three years recent and specialized experience in a related S&T discipline - OR - a Bachelors degree from an accredited college or university in engineering or science with seven years recent and specialized experience in a related S&T discipline.

RESEARCH SCIENTIST III:

For this position, the following qualifications are expected:

- A Graduate degree in engineering or science from an accredited university with at least five years of recent and specialized experience in a related S&T discipline.

SENIOR ADMINISTRATIVE SUPPORT I:

For this position, the following qualifications are expected:

- A Bachelors degree from an accredited college or university – OR – No degree and fifteen years experience;
- Experience in support of a related S&T discipline or Program Area; Financial Reporting, Proposal preparation and contract management.

SENIOR ENGINEER I:

For this position, the following qualifications are expected:

- A Ph.D. degree in engineering, science, physics or chemistry from an accredited university with at least five years experience in a related S&T discipline - OR - a Graduate degree from an accredited university with ten years recent experience in a related S&T discipline;
- A thorough knowledge of a related S&T discipline and major programs;
- Documented experience in the evaluation of proposed solutions in a specific or related technical area;
- Ability to coordinate teams of technical experts in the accomplishment of complex tasks.

SENIOR PROGRAM ANALYST:

For this position, the following qualifications are expected:

- A Bachelors degree from an accredited college or university and ten years recent – OR – no degree and fifteen years of relevant experience in a related S&T discipline or Program Area;
- Knowledge of pertinent laws, regulations, policies and precedent, which affect the use of program and related support resources in the area studied;
- Knowledge and skill in applying analytical and evaluative methods and techniques to issues or studies concerning the efficiency and effectiveness of program operations;

SENIOR PROGRAM MANAGER:

For this position, the following qualifications are expected:

- A Graduate degree from an accredited university and eight years of management experience in a related science and technology (S&T) discipline - OR - no degree and fifteen years of management experience;
- Ability to develop and execute complex technical tasks, to apply analytical problem solving methodologies, to provide technical direction to support staff, to interface with Government and prime contractor personnel, and to effectively allocate resources;
- Specialized experience in or related to the specific technical area;
- Experience in planning, evaluating, directing, and coordinating broad basic applied research and advanced development projects;
- Experience in the integration of S&T program across multiple federal organizations;
- Experience in coordination of acquisition sponsor and operational user involvement and endorsement.

SENIOR RESEARCH SCIENTIST:

For this position, the following qualifications are expected:

- A Ph.D. degree in engineering or science from an accredited university with at least five years experience in a related S&T discipline - OR - a Graduate degree in a technical field from an accredited university with significant R&D experience and ten years recent and specialized experience in a related S&T discipline;
- Documented experience in and working knowledge of the government defense programs;
- Documented experience in the evaluation of proposed solutions in a specific or related technical area;
- Demonstrated the ability to coordinate teams of technical experts in the accomplishment of complex tasks.

SENIOR SYSTEMS ENGINEER:

For this position, the following qualifications are expected:

- A Ph.D. degree from an accredited university with at least five years progressive technical experience in a related S&T discipline or Program Area;
- Ability to apply expert practices and procedures within the specified area of discipline, accomplish scientific and engineering analysis, provide professional findings of technical analysis in the form of reports and presentations, and execute complex technical tasks.

SYSTEMS ENGINEER I:

For this position, the following qualifications are expected:

- A Bachelors degree from an accredited college or university;
- Ability to apply practices and procedures within the specified area of discipline, accomplish scientific and engineering analysis, provide professional findings of technical analysis in the form of reports and presentations, and execute complex technical tasks.

SYSTEMS ENGINEER II:

For this position, the following qualifications are expected:

- A Graduate degree from an accredited university with at least three years progressive experience in a related S&T discipline or Program Area - OR - A Bachelors degree from an accredited college or university with at least seven years progressive experience in a related S&T discipline or Program Area;
- Ability to apply expert practices and procedures within the specified area of discipline, accomplish scientific and engineering analysis, provide professional findings of technical analysis in the form of reports and presentations, and execute complex technical tasks.

SYSTEMS ENGINEER III:

For this position, the following qualifications are expected:

- A Graduate degree from an accredited university with at least five years progressive experience in a related S&T discipline or Program Area;
- Demonstrates an ability to apply expert practices and procedures within the specified area of discipline, accomplish scientific and engineering analysis, provide professional findings of technical analysis in the form of reports and presentations, and execute complex technical tasks.

TECHNICAL EXPERT I:

For this position, the following qualifications are expected:

- **Minimum/General Experience:** Twelve years experience, of which at least ten years must be specialized. Specialized experience includes superior functional knowledge of task order specific requirements, or developing functional requirements for complex integrated systems. Must demonstrate the ability to work independently or under only general direction.
- **Functional Responsibility:** Provide expert, independent services and leadership in specialized technical areas. Provide expertise on an as-needed basis to all task assignments. Provide expert advice and assistance in state-of-the-art software and hardware. Coordinate with contractor management and Government personnel to ensure that the problem has been properly defined and that the solution will satisfy Government requirements.
- **Minimum Education:** Advanced degree in Computer Science, Information Systems, Engineering, Science, Business, or other task-related discipline; or equivalent experience in a technical or business discipline.

TECHNICAL EXPERT II:

For this position, the following qualifications are expected:

- **Minimum/General Experience:** Twenty-five years experience, of which at least fifteen years must be specialized. Specialized experience includes superior functional knowledge of task order specific requirements, or developing functional requirements for complex integrated systems. Must demonstrate the ability to work independently or under only general direction.
- **Functional Responsibility:** Provide expert, independent services and leadership in specialized technical areas. Provide expertise on an as-needed basis to all task assignments. Provide expert advice and assistance in state-of-the-art software and hardware. Coordinate with contractor management and Government personnel to ensure that the problem has been properly defined and that the solution will satisfy Government requirements.
- **Minimum Education:** Advanced degree in Computer Science, Information Systems, Engineering, Science, Business, or other task-related discipline; or equivalent experience in a technical or business discipline.

TECHNICAL EXPERT III:

For this position, the following qualifications are expected:

- **Minimum/General Experience:** Eighteen years specialized experience. Specialized experience includes superior functional knowledge of task order specific requirements, or developing functional requirements for complex integrated systems. Must demonstrate the ability to work independently or under only general direction.
- **Functional Responsibility:** Typically recognized as expert in the field. Provide expert, independent services and leadership in specialized technical areas. Provide expertise on an as-needed basis to all task assignments. Provide expert advice and assistance in state-of-the-art software and hardware. Coordinate with contractor management and/or Government personnel to ensure that the problem has been properly defined and that the solution will satisfy customer requirements.
- **Minimum Education:** PhD in Computer Science, Information Systems, Engineering, Science, Business, or other task-related discipline; or equivalent experience in a technical or business discipline.

TECHNICAL EXPERT IV:

For this position, the following qualifications are expected:

- **Minimum/General Experience:** Twenty-five years specialized experience. Specialized experience includes superior functional knowledge of task order specific requirements, or developing functional requirements for complex integrated systems. Must demonstrate the ability to work independently or under only general direction.
- **Functional Responsibility:** Typically recognized as expert in the field. Provide expert, independent services and leadership in specialized technical areas. Provide expertise on an as-needed basis to all task assignments. Provide expert advice and assistance in state-of-the-art software and hardware. Coordinate with contractor management and/or Government personnel to ensure that the problem has been properly defined and that the solution will satisfy customer requirements.
- **Minimum Education:** PhD in Computer Science, Information Systems, Engineering, Science, Business, or other task-related discipline; or equivalent experience in a technical or business discipline.

TECHNICAL EXPERT V:

For this position, the following qualifications are expected:

- Minimum/General Experience: Typically a very executive-level technical expert, with highly specialized experience. A former Flag rank retired military, SES or Secretary-level political appointee or equivalent. Thirty years or more experience, with unmatched expertise and knowledge base. Maintains extensive Government and/or industry network of contacts.
- Functional Responsibility: Recognized as expert in the field. Provide expert, independent services and leadership in specialized technical areas. Provide expertise on an as-needed basis to all task assignments. Provide expert advice and assistance in necessary methods and procedures.
- Minimum Education: PhD in Computer Science, Information Systems, Engineering, Science, Business, or other task-related discipline; or equivalent experience in a technical or business discipline.

TECHNICAL SUPPORT SPECIALIST I:

For this position, the following qualifications are expected:

- A Bachelors degree from an accredited college or university;
- Demonstrated experience in S&T programs or financial management support involving all funding categories and sources, budget data development, and periodic status development;
- Demonstrated experience in preparing technical and financial responses to programmatic inquiries;
- Demonstrated experience in preparing technology related briefings.

TECHNICAL SUPPORT SPECIALIST II:

For this position, the following qualifications are expected:

- A Bachelors degree in a technical field from an accredited college or university with five years experience - OR - seven years experience in S&T programs or financial management support;
- Demonstrated experience in the preparation of technical S&T program planning and progress report documentation;
- Demonstrated experience in the development and preparation of technical management aids;
- Demonstrated experience in the preparation of equipment specification and support for R&D projects; financial status monitoring of projects using multiple funds categories;
- Technical projects progress analysis and documentation; technical project data compilation, analysis and documentation; and preparation of multi-organizational project plans;
- Demonstrated experience in organizing, scheduling and facilitating technical S&T reviews.

TECHNICAL SUPPORT SPECIALIST III:

For this position, the following qualifications are expected:

- A Graduate degree in a technical field from an accredited university with seven years experience in the analysis of programmatic and operational policies, programs, processes, standards and guidelines concerning S&T - OR - no degree and fifteen years of experience in a technical field;
- Demonstrated experience in the preparation of technical documentation including program plans and progress reports; preparation and review of policy procedure; and the preparation of new instruction.

RATES FOR SERVICES

The following approved rates are for Strategic Analysis Inc. site work for
Years 8 through 10 – Contractor Site.

Labor Category	Contractor Site Year 8 11/15/07 - 11/14/08 w/ IFF @ 3/4% Hourly Rate	Contractor Site Year 8 11/15/07 - 11/14/08 w/ IFF @ 3/4% Daily Rate	Contractor Site Year 9 11/15/08 - 11/14/09 w/ IFF @ 3/4% Hourly Rate	Contractor Site Year 9 11/15/08 - 11/14/09 w/ IFF @ 3/4% Daily Rate
Administrative Support I	\$41.23	\$329.81	\$42.88	\$343.00
Administrative Support II	\$50.73	\$405.85	\$52.76	\$422.08
Engineer I	\$71.11	\$568.91	\$73.96	\$591.67
Engineer II	\$85.91	\$687.25	\$89.34	\$714.74
Engineer III	\$106.65	\$853.19	\$110.91	\$887.31
Information Services Consultant	\$276.03	\$2,208.24	\$287.07	\$2,296.57
Program Analyst I	\$65.74	\$525.90	\$68.37	\$546.93
Program Analyst II	\$69.54	\$556.31	\$72.32	\$578.57
Program Analyst III	\$86.45	\$691.57	\$89.90	\$719.23
Program Manager I	\$143.09	\$1,144.75	\$148.82	\$1,190.54
Programmer I	\$92.45	\$739.62	\$96.15	\$769.21
Programmer II	\$106.64	\$853.10	\$110.90	\$887.22
Programmer III	\$149.33	\$1,194.61	\$155.30	\$1,242.39
Research Scientist I	\$56.87	\$454.98	\$59.15	\$473.18
Research Scientist II	\$126.21	\$1,009.68	\$131.26	\$1,050.07
Research Scientist III	\$133.32	\$1,066.55	\$138.65	\$1,109.21
Senior Administrative Support I	\$104.88	\$839.06	\$109.08	\$872.62
Senior Engineer I	\$129.13	\$1,033.08	\$134.30	\$1,074.40
Senior Program Analyst	\$119.33	\$954.60	\$124.10	\$992.79
Senior Program Manager	\$261.86	\$2,094.86	\$272.33	\$2,178.65
Senior Research Scientist	\$223.40	\$1,787.18	\$232.33	\$1,858.67
Senior Systems Engineer	\$145.78	\$1,166.26	\$151.61	\$1,212.91
Systems Engineer I	\$74.93	\$599.42	\$77.92	\$623.39
Systems Engineer II	\$87.00	\$695.98	\$90.48	\$723.81
Systems Engineer III	\$121.23	\$969.81	\$126.08	\$1,008.61
Technical Expert I	\$205.14	\$1,641.13	\$213.35	\$1,706.78
Technical Expert II	\$293.21	\$2,345.66	\$304.94	\$2,439.48
Technical Expert III	\$403.19	\$3,225.48	\$419.31	\$3,354.50
Technical Expert IV	\$556.48	\$4,451.85	\$578.74	\$4,629.93
Technical Expert V	\$806.39	\$6,451.14	\$838.65	\$6,709.19
Technical Support Specialist I	\$65.75	\$525.99	\$68.38	\$547.03
Technical Support Specialist II	\$88.58	\$708.66	\$92.13	\$737.01
Technical Support Specialist III	\$130.65	\$1,045.22	\$135.88	\$1,087.03

Years 8 through 10 – Contractor Site continued

Labor Category	Contractor Site Year 10 11/15/09 - 11/14/10 w/ IFF @ 3/4% Hourly Rate	Contractor Site Year 10 11/15/09 - 11/14/10 w/ IFF @ 3/4% Daily Rate
Administrative Support I	\$44.59	\$356.72
Administrative Support II	\$54.87	\$438.97
Engineer I	\$76.92	\$615.33
Engineer II	\$92.92	\$743.33
Engineer III	\$115.35	\$922.81
Information Services Consultant	\$298.55	\$2,388.44
Program Analyst I	\$71.10	\$568.81
Program Analyst II	\$75.21	\$601.71
Program Analyst III	\$93.50	\$748.00
Program Manager I	\$154.77	\$1,238.16
Programmer I	\$100.00	\$799.97
Programmer II	\$115.34	\$922.71
Programmer III	\$161.51	\$1,292.09
Research Scientist I	\$61.51	\$492.11
Research Scientist II	\$136.51	\$1,092.07
Research Scientist III	\$144.20	\$1,153.58
Senior Administrative Support I	\$113.44	\$907.53
Senior Engineer I	\$139.67	\$1,117.37
Senior Program Analyst	\$129.06	\$1,032.50
Senior Program Manager	\$283.22	\$2,265.80
Senior Research Scientist	\$241.63	\$1,933.02
Senior Systems Engineer	\$157.68	\$1,261.43
Systems Engineer I	\$81.04	\$648.33
Systems Engineer II	\$94.10	\$752.77
Systems Engineer III	\$131.12	\$1,048.95
Technical Expert I	\$221.88	\$1,775.05
Technical Expert II	\$317.13	\$2,537.06
Technical Expert III	\$436.08	\$3,488.68
Technical Expert IV	\$601.89	\$4,815.12
Technical Expert V	\$872.19	\$6,977.55
Technical Support Specialist I	\$71.11	\$568.91
Technical Support Specialist II	\$95.81	\$766.49
Technical Support Specialist III	\$141.31	\$1,130.51

The following approved rates are for Strategic Analysis Inc. site work for
Years 8 through 10 – Government Site.

Labor Category	Government Site Year 8 11/15/07 - 11/14/08 w/ IFF @ 3/4% Hourly Rate	Government Site Year 8 11/15/07 - 11/14/08 w/ IFF @ 3/4% Daily Rate	Government Site Year 9 11/15/08 - 11/14/09 w/ IFF @ 3/4% Hourly Rate	Government Site Year 9 11/15/08 - 11/14/09 w/ IFF @ 3/4% Daily Rate
Administrative Support I	\$34.58	\$276.63	\$35.96	\$287.69
Administrative Support II	\$43.34	\$346.73	\$45.07	\$360.60
Engineer I	\$60.79	\$486.30	\$63.22	\$505.75
Engineer II	\$73.42	\$587.36	\$76.36	\$610.85
Engineer III	\$91.15	\$729.18	\$94.79	\$758.35
Information Services Consultant	\$235.88	\$1,887.07	\$245.32	\$1,962.55
Program Analyst I	\$56.18	\$449.41	\$58.42	\$467.38
Program Analyst II	\$59.44	\$475.50	\$61.82	\$494.52
Program Analyst III	\$73.87	\$590.96	\$76.82	\$614.60
Program Manager I	\$122.30	\$978.36	\$127.19	\$1,017.50
Programmer I	\$79.01	\$632.08	\$82.17	\$657.37
Programmer II	\$91.14	\$729.09	\$94.78	\$758.26
Programmer III	\$127.62	\$1,020.93	\$132.72	\$1,061.76
Research Scientist I	\$48.62	\$388.93	\$50.56	\$404.49
Research Scientist II	\$107.86	\$862.91	\$112.18	\$897.42
Research Scientist III	\$113.94	\$911.50	\$118.49	\$947.96
Senior Administrative Support I	\$89.62	\$716.94	\$93.20	\$745.62
Senior Engineer I	\$110.36	\$882.88	\$114.77	\$918.20
Senior Program Analyst	\$101.97	\$815.75	\$106.05	\$848.38
Senior Program Manager	\$223.79	\$1,790.33	\$232.74	\$1,861.95
Senior Research Scientist	\$190.93	\$1,527.48	\$198.57	\$1,588.57
Senior Systems Engineer	\$124.56	\$996.45	\$129.54	\$1,036.31
Systems Engineer I	\$64.03	\$512.22	\$66.59	\$532.71
Systems Engineer II	\$74.34	\$594.74	\$77.32	\$618.53
Systems Engineer III	\$103.60	\$828.80	\$107.74	\$861.95
Technical Expert I	\$200.91	\$1,607.30	\$208.95	\$1,671.59
Technical Expert II	\$287.13	\$2,297.06	\$298.62	\$2,388.94
Technical Expert III	\$394.85	\$3,158.80	\$410.64	\$3,285.15
Technical Expert IV	\$545.00	\$4,359.97	\$566.80	\$4,534.37
Technical Expert V	\$789.74	\$6,317.96	\$821.33	\$6,570.67
Technical Support Specialist I	\$56.18	\$449.41	\$58.42	\$467.38
Technical Support Specialist II	\$75.69	\$605.54	\$78.72	\$629.76
Technical Support Specialist III	\$111.67	\$893.32	\$116.13	\$929.05

Years 8 through 10 – Government Site continued

Labor Category	Government Site Year 10 11/15/09 - 11/14/10 w/ IFF @ 3/4% Hourly Rate	Government Site Year 10 11/15/09 - 11/14/10 w/ IFF @ 3/4% Daily Rate
Administrative Support I	\$37.40	\$299.20
Administrative Support II	\$46.88	\$375.02
Engineer I	\$65.75	\$525.98
Engineer II	\$79.41	\$635.29
Engineer III	\$98.59	\$788.68
Information Services Consultant	\$255.13	\$2,041.06
Program Analyst I	\$60.76	\$486.08
Program Analyst II	\$64.29	\$514.30
Program Analyst III	\$79.90	\$639.18
Program Manager I	\$132.27	\$1,058.20
Programmer I	\$85.46	\$683.66
Programmer II	\$98.57	\$788.59
Programmer III	\$138.03	\$1,104.23
Research Scientist I	\$52.58	\$420.67
Research Scientist II	\$116.66	\$933.32
Research Scientist III	\$123.23	\$985.88
Senior Administrative Support I	\$96.93	\$775.45
Senior Engineer I	\$119.37	\$954.93
Senior Program Analyst	\$110.29	\$882.32
Senior Program Manager	\$242.05	\$1,936.42
Senior Research Scientist	\$206.51	\$1,652.12
Senior Systems Engineer	\$134.72	\$1,077.76
Systems Engineer I	\$69.25	\$554.02
Systems Engineer II	\$80.41	\$643.27
Systems Engineer III	\$112.05	\$896.43
Technical Expert I	\$217.31	\$1,738.45
Technical Expert II	\$310.56	\$2,484.50
Technical Expert III	\$427.07	\$3,416.56
Technical Expert IV	\$589.47	\$4,715.75
Technical Expert V	\$854.19	\$6,833.50
Technical Support Specialist I	\$60.76	\$486.08
Technical Support Specialist II	\$81.87	\$654.95
Technical Support Specialist III	\$120.78	\$966.22

RATES FOR PRODUCTS (SIN 874-2 / 874-2RC)

MOBIS SIN	Description	Unit of Issue	Government Price including the 3/4% IFF
874-2 / 874-2RC	Conference Room Rental (1 Virginia Square)	Per Attendee	\$59.85
874-2 / 874-2RC	Garage Attendant	Hour	\$12.97